

NCRLA HOSPITALITY



A.I. SUMMIT
RALEIGH



MONDAY, AUGUST 10 | 9 AM
McKimmon Center

Jennifer Thompson

*Vice President of Sales
Compass Group North America*

Jennifer Thompson is a senior sales and business development executive with 20+ years' experience in food and facility services across hospitality, healthcare, higher education, and corporate services. As Vice President of Sales at Compass Group North America, she leads regional sales directors and support resources across five operating sectors, driving new growth in dining and facility services within the Business and Industry portfolio.



Throughout her career, Jennifer has built and led high-performing teams, developed scalable sales processes, and created client-focused solutions that align food and facilities programs with business priorities. Known for combining strategic growth leadership with operational understanding, Jennifer brings a strong ability to connect client needs with innovative food, hospitality, facilities, and workplace solutions. She is recognized for relationship building, team development, creative pursuit strategy, and leveraging enterprise resources to create differentiated client value and sustainable business growth. Jennifer is a graduate of the University of Alabama and currently resides in the greater Charlotte area with her family.